



GOTCHA MOBILITY, LLC

Subsidiary of Last Mile Holdings (TSXV: MILE)

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FOR IMMEDIATE RELEASE

April 14, 2020



GOTCHA TO GO OFFERS AN ALTERNATIVE AND AFFORDABLE DELIVERY OPTION

New Service Supports Local Businesses by Disrupting the Delivery Industry

CHARLESTON, SC – Today Gotcha Mobility, LLC (“**Gotcha**”), a subsidiary of Last Mile Holdings Ltd. (“**MILE**”) (TSXV: MILE; OTC: AZNVF), announced the launch of Gotcha TO GO. The new delivery service will provide local businesses, the backbone of the US economy, with an alternative to third-party delivery app companies, offering more efficiencies and staff retention.

Gotcha TO GO is a delivery service for restaurants, grocery stores, and other local businesses. Gotcha’s sit-down scooters and/or e-bikes will be available to them for \$15 per day to deliver goods to customers. This will allow local businesses to cut out third-party vendors, which typically charge [20 to 30 percent per order](#). Instead, businesses



can use their own employees to provide the delivery service via Gotcha's app and vehicles. Gotcha believes the delivery industry will be more cost effective with electric shared devices and will provide a better user experience rather than the use of single occupancy cars making it more expensive and less efficient.

"Gotcha TO GO provides local businesses with an affordable delivery option because we're working directly with the restaurant itself without the expensive cost of middle-man tech companies," said Sean Flood, Chief Executive Officer of Gotcha. "Our delivery service will increase efficiency for local businesses while reducing overall delivery costs, giving them another way to invest in their employees."

The delivery service includes:

- \$15 per day for each vehicle (further discounts offered for fleets of more than 5 vehicles) for 24/7 dedicated access to e-bikes and/or sit-down scooters to facilitate deliveries.
- Zero third-party delivery fees.
- Gotcha's fleet staff, who delivers the products and trains employees to ride them safely.
- Extra batteries, delivery backpacks, phone holders, and helmets provided by Gotcha.
- The sit-down scooter has a convenient cargo basket.
- Local Gotcha team members to troubleshoot and service vehicles, if needed.
- Eco-friendly e-bikes and sit-down scooters that can travel in bike lanes and around traffic to help customers get their products more quickly and reliably.

"Last Mile Holdings has been making food deliveries on our sit-down scooter for over a year with food delivery partners reporting over 30% efficiency improvements over deliveries that were made with a car or pedal bike," said Max Smith, Chief Executive Officer of Last Mile Holdings. "We are excited to partner directly with restaurants and other local businesses to support their delivery service."

"I originally signed up for Gotcha's delivery service during COVID-19 because of the high demand for grocery items," said Anne Milneck, owner of Red Stick Spice in Baton Rouge. "It has helped boost staff morale by staying busy and kept my employees on the payroll. Even after the pandemic ends, I plan to continue local delivery service."

Riders can order delivered goods from participating restaurants and stores directly through the Gotcha Mobility app available in the [Apple App Store](#) or [Google Play Store](#).

For more information on Gotcha TO GO, visit ridegotcha.com/togo.

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ABOUT GOTCHA

[Gotcha](#), a subsidiary of Last Mile Holdings, is shared electric mobility company dedicated to providing innovative products and technologies that get people out of single-occupancy cars and safely onto efficient, sustainable micro-transit products. The company operates e-bikes, e-scooters, and e-trikes as transportation solutions tailored to cities and universities across the US. Gotcha empowers communities to lead happier, more productive lives through the transformative power of affordable, accessible micro-transit. For more information, visit ridegotcha.com.

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ABOUT LAST MILE HOLDINGS

Last Mile Holdings (TSXV: MILE), formerly OjO Electric, is one of the largest micro-mobility companies in the U.S., offering the broadest product suite in the industry. Last Mile currently operates 35 college and 45 municipal shared mobility systems under the OjO and Gotcha brands. The acquisition of Gotcha in the first quarter of 2020 provides an expansive growth pipeline and a portfolio of products including e-bikes, e-scooters, e-trikes, and electric seated scooters. For more information, visit lastmile-holdings.com.

Cautionary Statement Regarding Forward-Looking Information

This news release includes certain “forward-looking statements” and “forward-looking information” under applicable Canadian securities legislation that are not historical facts. Forward-looking statements involve risks, uncertainties, and other factors that could cause actual results, performance, prospects, and opportunities to differ materially from those expressed or implied by such forward-looking statements. Forward-looking statements in this news release include, but are not limited to, statements with respect to: Last Mile Holdings and Gotcha’s business and prospects and the Company’s objectives, goals or future plans, including the planned deployment of its mobility units; and the business, operations, and management of the Company. Forward-looking statements are necessarily based on a number of estimates and assumptions that, while considered reasonable, are subject to known and unknown risks, uncertainties and other factors which may cause actual results and future events to differ materially from those expressed or implied by such forward-looking statements. Such factors include, but are not limited to: the ability of Company to meet its deployment targets, access to sufficient mobility units, meeting the requirement of the permits granted to Company, general business, economic and social



uncertainties; litigation, legislative, environmental and other judicial, regulatory, political and competitive developments; delay or failure to receive board, shareholder or regulatory approvals; those additional risks set out in the Company's public documents filed on SEDAR at www.sedar.com; and other discussed in this news release. Accordingly, the forward-looking statements discussed in this release, may not occur and could differ materially as a result of these known and unknown risk factors and uncertainties affecting the companies. Although the Company believes that the assumptions and factors used in preparing the forward-looking statements are reasonable, undue reliance should not be placed on these statements, which only apply as of the date of this news release, and no assurance can be given that such events will occur in the disclosed time frames or at all. Except where required by law, the Company disclaims any intention or obligation to update or revise any forward-looking statement, whether as a result of new information, future events, or otherwise.

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